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# ART GLASS - Breaking Glass To Make Money: A Beginners Guide To Making Money With Art Glass - Copper Foil And Lead Work Explained

ART GLASS -  
BREAKING GLASS  
TO MAKE MONEY



A BEGINNERS GUIDE TO MAKING  
MONEY WITH ART GLASS  
COPPER FOIL AND LEAD WORK EXPLAINED

FRANCIS ELDER II



## Synopsis

This book encompasses knowledge by the professional glass artist Francis Elder II. Who has been doing stained glass and art glass work since 1988. In this book he explains in easy to understand terms the process of going from a part time hobbyist to a full time paid artisan. This how to book takes a detailed look at the steps involved to allow you to follow your dreams of becoming a paid art glass artist. He details areas such as; incorporating yourself into your art, designs and pattern making, efficiency, production, custom work, safety, how to price your work, installation and service calls, where and how to sell, insurance, commission sales, using social media, marketing as a whole and teaching.

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## Customer Reviews

I have been creating in glass for over 30 years, and Mr. Elder has pinpointed questions about stained glass and the cost of working in glass that each artist asks along the way. Mr. Elders writes with timely information and easily digested information whether one is a beginner, intermediate, or seasoned stained glass artist. Each chapter is filled with what you all ways have wanted to know. Thank you, Mr. Elder, this is a must have book for every stained glass artist.

This is a must have book if you love doing stained glass and enjoy making money while doing so. Mr. Elder presents many aspects of the process in a very precise way. I have enjoyed reading each chapter. I plan on adopting several of his suggestions. I hope he does more books in the near future.

Great book for ideas and tips. A must read to prepare for selling your projects. Very informative on various marketing avenues and pricing. Looking forward to Volumns II.

Really enjoyed Mr. Elders book. I found it very informative with lots of great info that will come in handy while working with my stained glass

Lot of good information

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